



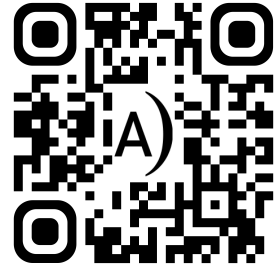
ABEL JOSEPH ALOOR

Branch manager, South Indian Bank

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WORK EXPERIENCE

6 Years 6 Months

AGE

28

ABOUT ME

Banker with focus on exceptional customer service seeking a position allowing me to be an asset to the bank and customers alike. Wide range of experience in all types of banking positions.



Education

B.Tech in Computer Science

Jyothi Engineering College
Thrissur, Kerala
Affiliated to University of Calicut

Graduated, July 2012

Marks 67.02%

Recipient of Prime Minister's Scholarship

Higher Secondary

St. Thomas College Higher Secondary School
Thrissur, Kerala
Kerala State Syllabus

Graduated, July 2008

Marks 92.01%

SSLC

St. Joseph's Higher Secondary School
Thrissur, Kerala
Kerala State Syllabus

Graduated, July 2004

Marks 91.6%



Professional Qualifications and Affiliations

- Certificate Examination for Corporate Agents (Composite) certified by Insurance Institute of India (Valid up to 17th July 2020)
- JAIB (Junior Associate of Indian Institute of Banking) certified by Indian Institute of Banking and Finance
- CAIB (Certified Associate of Indian Institute of Banking) certified by Indian Institute of Banking and Finance
- Customer Service & Banking Codes and Standards certified by Indian Institute of Banking and Finance (IIBF)
- Anti-money Laundering and Know your customer certified by Indian Institute of Banking and Finance (IIBF)
- Prevention of cybercrimes and fraud management certified by Indian Institute of Banking and Finance (IIBF)
- Certificate Examination in IT Security certified by Indian Institute of Banking and Finance (IIBF)



Skills

- Excellent understanding of banking procedures
- Highly Organized
- Relationship Building and Rapport
- Effective Negotiator
- New Business Development
- Efficient in Time management
- Capable of Multi-Tasking
- Fluent in English, Malayalam and Hindi



Work Experience

April 2018 – Current

Branch Manager

South Indian Bank
Dimapur, Nagaland

Promoted and got posted as the Branch Head of the Dimapur branch, which is the only single branch of South Indian bank in Nagaland state. I manage a team of 5 who belong to different corners of India.

- Got qualified for the back to Basics 2.0 campaign for canvassing maximum number of CASA Accounts .
- Achieved the General Insurance Annual target of the branch in the month of October itself.

April 2017 – March 2018

Assistant manager, Branch Operations

South Indian Bank
Thrissur, Kerala

Worked as the only officer assisting the manager to bring in new business, secure and strengthen the existing customers, promoting and cross selling of third party products and managers day to day operations of the branch.

- The branch was selected as the best bank in private sector by the State Forum Of Bankers' Club
- The branch was awarded Bima Bank by LIC for the sale of Life Insurance.

April 2016 – March 2017

Business Development officer

South Indian Bank
Cochin, Kerala

- Worked as the marketing officer and canvassed CASA and Retail Loans
- Brought in many high value customers and maintained good relationship with them.

August 2014 – March 2016

Premises and Maintenance Officer

South Indian Bank
Mumbai, Maharashtra

Managed the Premises and Maintenance activities of all the branches under the Mumbai Region of South Indian Bank and played an important role in acquiring new premises, furnishing and opening of new branches and ATMs in and around Mumbai.

- Negotiated effectively with the vendors for reasonable and practical quotes for furnishing, annual maintenance contract..etc

August 2012 – July 2014

Probationary Officer

South Indian Bank

Mumbai, Maharashtra

Worked as credit officer and processed retail and SME Proposals. Managed the internal matters of Mumbai Regional Office and acted as a Relationship Officer. Managed branch activities in Indore, Vadodara and Goregaon branches.



Computer Proficiency

- Microsoft Office
- Adobe Photoshop
- C , C++, MYSQL, Java
- Finacle 7/ Finacle 10



Languages

- English
- Malayalam
- Hindi



Personal Interests

- Reading
- Listening Music
- Gaming
- Travelling
- Watching Movies



Personal Details

Father's Name: Mr. Joseph Aloor
Birthday: October 12, 1990
Gender: Male

Marital Status: Single
Nationality: Indian

Declaration

I, Abel Joseph Aloor, hereby declare that the information contained herein is true and correct to the best of my knowledge and belief.

A blue ink handwritten signature of Abel Joseph Aloor.

Abel Joseph Aloor



Dimapur, Nagaland
January 01, 2019